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March 4, 2009

## Fannie Instructs Servicers Not to Cut Commissions on Short Sales

Fannie Mae recognizes that (a) negotiating commissions for short sales is unfair because getting a short sale to closing requires intensive work over many months, often requiring working with numerous buyers, and (b) compensating real estate agents fairly benefits Fannie Mae because agents play a crucial role in short sales. [More...](#)



## NAR Rolls Out 'Right Tools, Right Now'

The initiative includes an array of publications, education, services, resources and tools available to members for free, at cost, or at significantly reduced pricing. [More...](#)



## Mortgage Deduction at Risk in Budget

NAR President Charles McMillan sent a letter to President Obama saying, "there is never a good time to propose something that undermines the basic foundation of homeownership." [More...](#)



### Featured Courses and Events:

[2009 CRS Courses](#)  
[GRI Online](#)

[The 2009 RLI National Land Conference](#)

March 26-27, 2009  
Opryland Hotel  
Nashville, TN

[Wealth Building](#)

CRS 204  
March 11-12, 2009  
King of Prussia

[District 7 Conference](#)

May 21, 2009  
8 am - 6 pm  
The Riverside Inn  
Cambridge Springs, PA

preferred PARTners

## RCA Offers Free Webinar

In the March 11 webinar, Dr. Drew Stevens, internationally recognized sales and marketing authority, will share his proven strategies for establishing a foothold in your target market and mastering the art of business development. [More...](#)



PAR's program with OfficeMax offers savings to members through a core list of products that have been deeply discounted, plus additional discounts on a wide variety of other products.



## Related Links:



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