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## E-REALTOR® NEWS

Pennsylvania Association of REALTORS®

September 9, 2009

### Featured Courses and Events:

[2009 CRS Courses](#)  
[GRI Online](#)

[Senior Real Estate Specialist](#)

November 18, 2009

8:30 am - 5 pm

Lancaster County Association  
of REALTORS®

Lancaster, PA

[PAR Fall Business Meetings](#)

September 20-23, 2009

Harrisburg, PA

[Register online](#)

## How Safe Are You on the Job?

Do you take precautions while showing a home to a new client? Does your office have a REALTOR® safety plan in place? REALTOR® safety is something everyone should think about every day. NAR is recognizing [REALTOR® safety next week](#) and President Greg Herb has a few tips on how to stay safe on [PAR's Real Property...](#)



## Triple Play Registration Opens Sept. 10

Grand Assembly Keynote Speaker Ross Shafer, a six-time Emmy Award-winning comedian and writer who switched gears from comic to trainer, is now one of the nation's most sought-after speakers on maintaining market prominence. He has written 14 human resource training films and authored *Nobody Moved Your Cheese!*, *The Customer Shouts Back!*, *Customer Empathy* and *Are You Relevant?* [Register online and save \\$10...](#)



## Weekly E-REALTOR® News Ends Sept. 23

With the launch of PAR's new website, *PAR Just Listed™*, PAR members can sign up for a daily email to receive the latest news from the site. This new source will give REALTORS® the latest industry news so they can keep apprised of the industry trends to better serve their clients. [Subscribe to PAR Just Listed™ daily email.](#)



CHART A WINNING COURSE



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SAN DIEGO NOVEMBER 13-16, 2009

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## It's Always the Broker's Deal

Agents change brokers and brokerage affiliations. The state of the economy and the real estate market may affect the motivation behind the change, but change is constant. Regardless of whether the real estate economy is in a "boom" or "bust" phase, agents want to take "their" clients with them when they change offices. Consistently, the PAR Hotline fields calls from agents whose brokers tell them "No". Can the broker do this? [More...](#)



### DNCQuickcheck™

This internet-based service provides comprehensive features that help keep businesses compliant with state and federal Do-Not-Call laws. [Discount for PAR members.](#)



## Related Links:



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